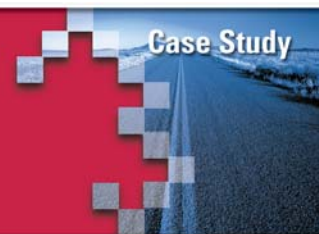


# Draeger Safety UK Limited

Esker delivers added value to Draeger's SAP implementation

Case Study



## CONFIGURATION

- **Server:** Windows NT
- **Applications:**  
SAP Materials Management

"Having looked carefully at a number of potential solutions, Esker DeliveryWare Platform stood out due to its simple interface concept to R/3, which was implemented without the necessity to customise SAP"

—Mike Henderson, IT Manager, Draeger Safety UK Limited

Since 1899, Draeger has been a world leader in the design and manufacture of respiratory protective equipment and gas detection systems. Firefighters the world over use Draeger equipment to keep themselves and the communities they protect safe. After implementing SAP at their Northumberland UK facility, Draeger needed a comprehensive solution to deliver business-critical documents from SAP to their suppliers in the formats they prefer. In doing so, Draeger wanted to save time and needed a partner that had the experience and flexibility to implement a solution rapidly without any financial or technical risks. To achieve these goals, Draeger turned to Esker.

## CHALLENGE

Following the implementation of SAP Materials Management, Draeger Safety UK Limited realised they were unable to deliver Vendor Schedules directly from SAP. Instead, Draeger printed out and either manually faxed or posted the documents to their suppliers. Draeger was losing at least 3 hours per week in the distribution of Vendor Schedules alone. Delivering time-critical documents via such archaic means was proving very costly.

## CUSTOMER REQUIREMENTS

After scrapping an alternative document delivery system, Draeger were left needing a solution that would send documents directly from SAP, but would also integrate quickly and easily without disrupting business operations or creating a heavy burden on IT staff.



## SOLUTION

According to Michael Henderson, IT Manager for Draeger Safety UK Limited, Esker's e-document delivery solution was the answer: "Having looked carefully at a number of potential solutions, Esker DeliveryWare stood out due to its simple interface concept to R/3, which was implemented without the necessity to customise SAP." Featuring General Document Recognition™ (GDR™), Esker's state-of-the-art intelligent automation technology, Esker DeliveryWare Platform transforms and delivers Draeger's data faster and more efficiently than any other solution. GDR recognises the content of their SAP output, then based on this recognition, instantly generates, addresses, and delivers new documents to the right recipients. Esker DeliveryWare Platform automation eliminates any need to modify application-level code – all rules are set at the server within the easy, graphical GDR Designer.

## BENEFITS

With Esker DeliveryWare Platform, Draeger Safety UK Limited automates and streamlines delivery of business-critical documents so that their suppliers can receive the information instantly via email and fax. Esker DeliveryWare Platform also provides Draeger with measurable financial benefits: reduction of manual delivery costs as well as gains in efficiency and productivity. Industry-first automation and ease of use ensure immediate return on Draeger's investment. Within days of installation, the Esker solution starts delivering vital business information. In operation, Esker DeliveryWare Platform accelerates document delivery and reduces business cycle times, lowers the costs of communication, and improves service levels to every information recipient.

## For more information, visit Esker's Web Sites:

Americas ■ [www.esker.com](http://www.esker.com)  
 Australia ■ [www.esker.com.au](http://www.esker.com.au)  
 France ■ [www.esker.fr](http://www.esker.fr)  
 Germany ■ [www.esker.de](http://www.esker.de)  
 Italy ■ [www.esker.it](http://www.esker.it)  
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